ALMAF.R.C. FINANCE RECHERCHE COMMERCIALISATION



























ALMA F.R.C. PRESENTATION

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ALMA F.R.C.
WORLD LEADER IN
LEATHER CARE AND
SHOE ACCESSORIES.

ALMA F.R.C, Magnac-Lavalette, Charente, France

GLOBAL LOCATIONS



02_KEY INFORMATIONS



OVER €40,000,000

Total revenue globally 2023.



180 Employees

Our team is growing every year and expanding globally.



8 Locations

Our global network has eight locations.



85% Abroad

85% of the annual revenue is created outside of France.



20,600 m2 Capacity

Over 20,600m2 of production and warehouse space.



85 Countries

Sold in over 85 countries and the network is growing every year.



Certification

Two Living Heritage Company (EPV), FSC, Certification ISO 14001.



8,500+ Products

Our extensive product range is the largest in our sector.

DISTRIBUTED IN OVER 85 COUNTRIES

LIST OF KEY COUNTRIES

| EUROPE | | | ASIA | AFRICA | AMERICA | MIDDLE EAST | OCEANIA |
|-----------------|------------|-----------------|-----------|--------------|------------|-------------|------------------|
| Andorra | Germany | Norway | China | Angola | Canada | Bahrain | Australia |
| Austria | Greece | Poland | Hong Kong | Benin | Colombia | Israel | New Zealand |
| Belgium | Hungary | Portugal | India | Cameroon | Ecuador | Turkey | French Polynesia |
| Bulgaria | Iceland | Romania | Indonesia | Gabon | Martinique | United Arab | |
| Channel Islands | | Serbia | Japan | Mauritius | Mexico | Emirates | |
| Cyprus | Italy | Spain | Korea | Morocco | USA | | |
| Czech Republic | Latvia | Sweden | Malaysia | South Africa | Uruguay | | |
| Denmark | Lithuania | Switzerland | Russia | Uganda | | | |
| Estonia | Luxembourg | The Netherlands | Singapore | Réunion | | | |

Island

South Korea

Sri Lanka

Taiwan

Thailand

Vietnam

Ukraine

United Kingdom

Monaco

Finland

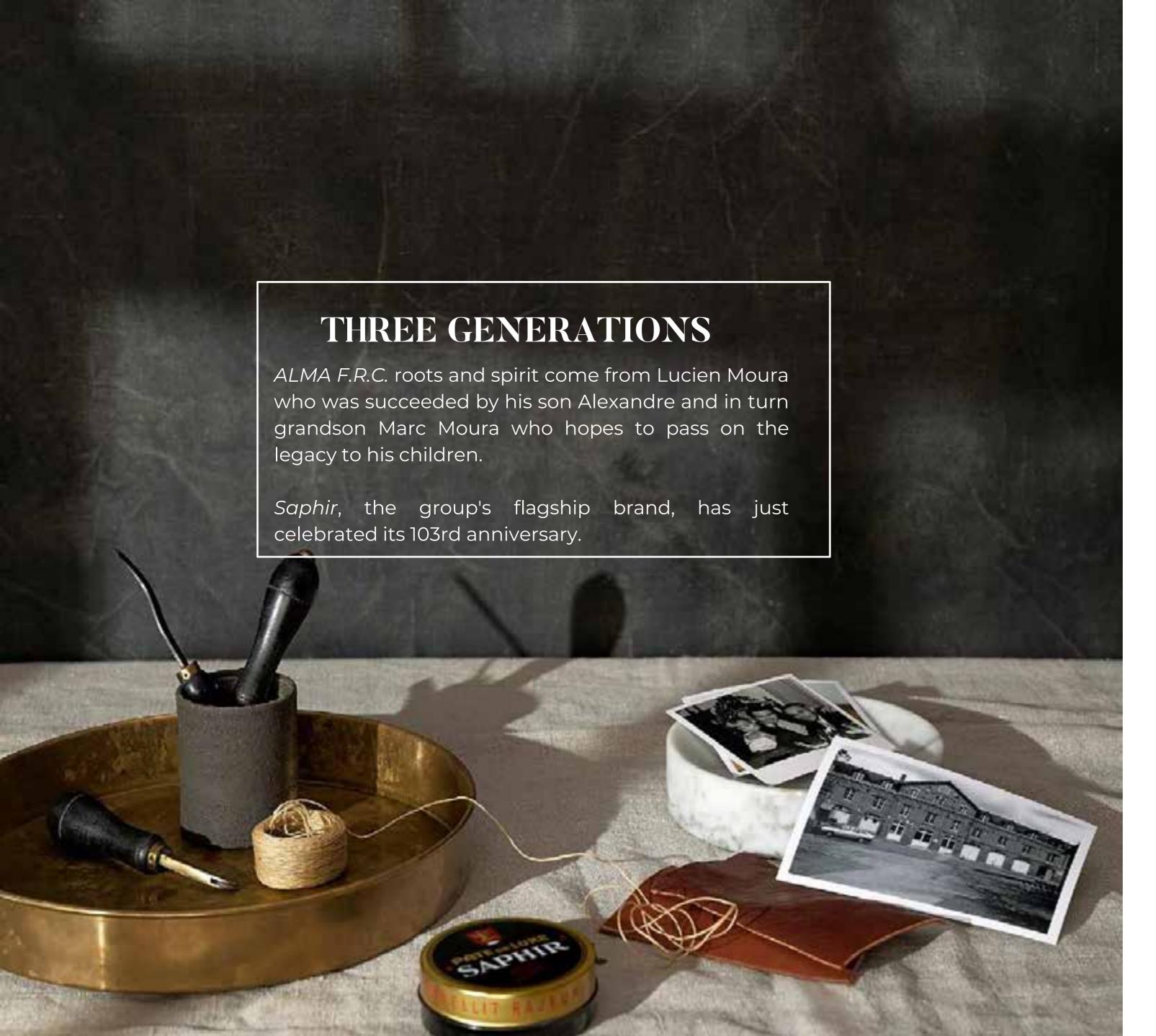
France



Avel was founded in 1977 by Mr Alexandre Moura. His son Marc Moura became the President in 2004, and is also the current President of ALMA F.R.C.

The worldwide success of our products is due to the value and the spirit that have been in place and passed down over three generations.

Concern for quality, respect for tradition and innovation are at the heart of an ambitious international dynamic at the service of consumers.





LIVING HERITAGE COMPANIES

The Entreprise du Patrimoine Vivant (EPV) label is a mark of recognition of the French State, put in place to reward French firms for excellence in tradition and industrial know-how.

It is a great honour to be recognised. *ALMA F.R.C.* has received awards for two of its companies, *Avel* and *Perfecta*.

VIEW LISTINGS

<u>Avel</u>

<u>Perfecta</u>











MANUFACTURING OUR PRODUCTS

Shoe care made in our own production plan in:

- Magnac-Lavalette, France
- Barcelona, Spain

Production of **insoles** (vegetable tanned leather, latex and cotton sourced through European suppliers):

- Antwerp, Belgium

Laboratories:

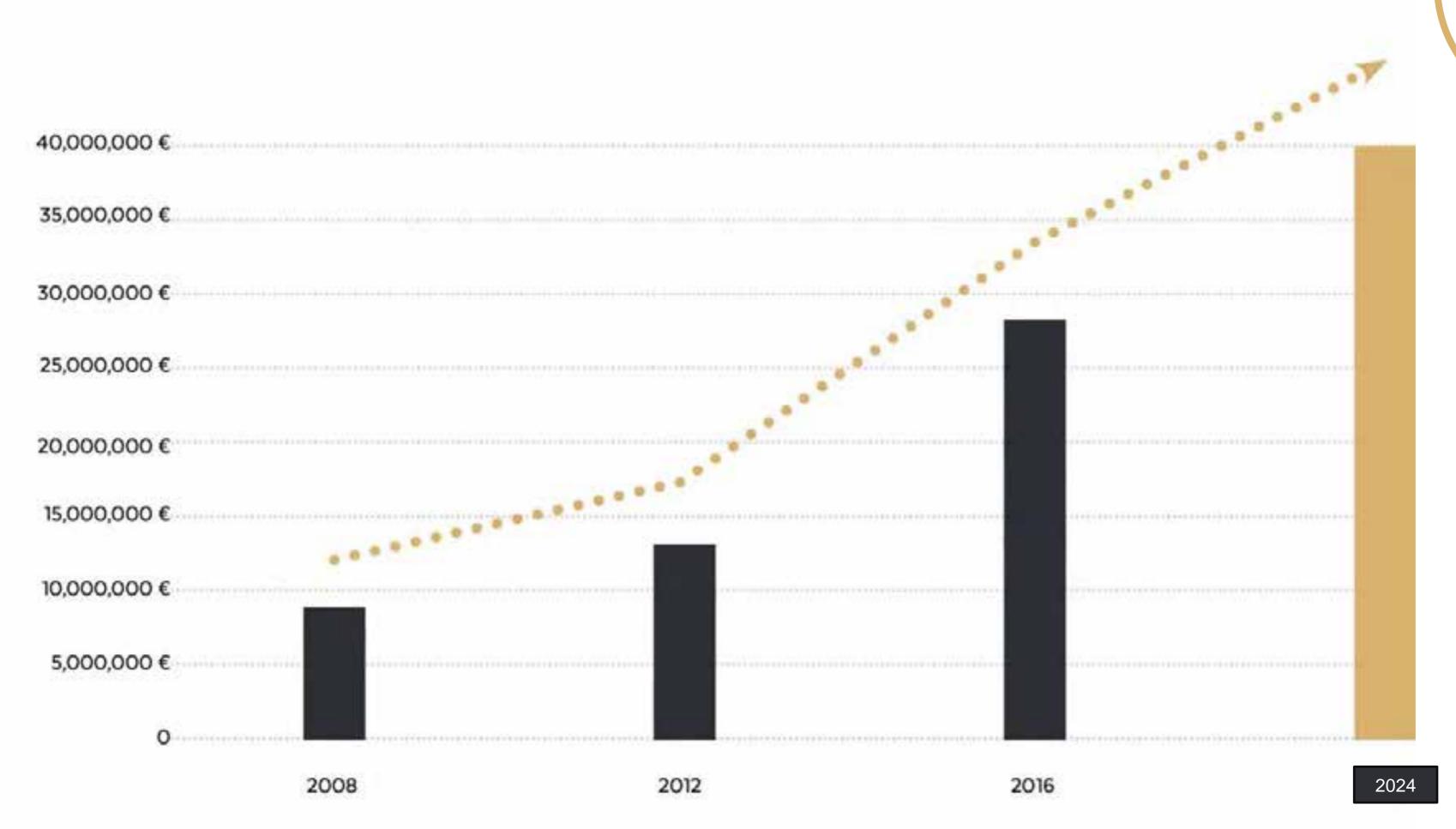
- Magnac-Lavalette, France
- Barcelona, Spain
- Our teams have a complete control on the quality of our products and constantly innovate thanks to our laboratories.

We are also producing **shoe trees** with PEFC certified wood for the most renowned brands:

- Limoges, France
- Desborough, England

-

06_OUR EVOLUTION





07_OUR COMPANIES



AVEL SAS

The Avel company was founded in 1977 by Alexandre Moura. Avel markets four key brands. Saphir Médaille d'Or is a world leader in premium leather care products, and Saphir Beauté du Cuir boasts the widest range of leather care products on the market.

Louis XIII produces wood, metal, tile and stone care products. Avel has its own branded range of care products for leather, textile, wood, metal, tile and stone.

Our products are manufactured in France.









DUNKELMAN & SON LTD

Dunkelman & Son was founded in 1946. Dasco is a heritage brand dedicated to tradition, quality and innovation.

Located in Desborough, Northamptonshire, the heart and home of England's shoemaking industry. A new factory with warehousing and offices was created in 2017 due to the fast growing business and world expansion.

Dunkelman & Son acquired Wren's in 2021, which strengthened the expertise of its two English brands. Wren's is one of the oldest shoe polish brands in the world, established in 1889, the former supplier to H.M King George VI.

In addition, the creation of a new company, Dunkelman Singapore, has reinforced a strong international position.













PERFECTA SAS

Perfecta focuses on the manufacturing of high-end shoe trees and shoe accessories. It produces a premium range under the label La Cordonnerie Anglaise. Perfecta also has a unique position in the market by offering bespoke shoe trees for its private label clients.

The company has developed a successful model which focuses on the use of high-end raw materials, with techniques inherited from more than a century of unparalleled experience. Combining traditional methods with modern technology allows *Perfecta* to produce products of the highest quality.

Working to ensure the highest European standards of safety *Perfecta* also ensures its raw materials are sourced from responsible and renewable suppliers.





TACCO INTERNATIONAL NV

Tacco International is one of the most respected producers of quality insoles in the world, with 68 years of experience in the industry, Tacco has been producing insoles "Made in Belgium" since 1953.

Tacco is very proud of its 2 internationally recognized brands Tacco and Débé, but is also the house producer for 86 international brands using more than 300 different material combinations.

Thus each year over 15 million pair of insoles leave for customers all over the world.

These worldwide customers have chosen *Tacco* because of the use of the highest quality materials such as vegetally tanned leather, latex and cotton sourced through European suppliers, combined with a product traceability and customer service second to none.

Our young and creative team is ready to take the know-how of several generations into the future.







TARRAGO BRANDS INTERNATIONAL S.L

Tarrago Brands International produces care and repair products for fabric, leather, sports garments, upholstery, leather goods, shoes and sneakers.

Founded in 1940, *Tarrago Brands International* was born in the cradle of the Spanish textile industry. Almost 80 years on the company has over 2,000 products across 5 brands. The brands focus on five niche markets: Original Therapies, Factory Sneakers Care, Outdoor Care, Healthcare Solutions and Professional Solutions.

Tarrago is an European brand with global recognition. Developed, designed and manufactured in Barcelona (Spain) and sold in over 80 countries.







Waproo began manufacturing shoe and leather care products in Melbourne Australia in 1945 and has grown to become one of Australia's leading shoe and leather care companies. Our past, present and future are connected by a continued commitment to innovation, quality and excellence in customer service.

Joseph Lyddy was established in 1893 when Australia was a group of independent colonies. Horses were many, saddler and harness makers were abundant; but only a few ventured into supporting the industry providing care products like saddle cleaners and harness dressings. Joseph Lyddy pioneered in this area and became known and trusted in the industry.

J.A BROOKS is a second largest wholesaler of shoe repair in Australia.



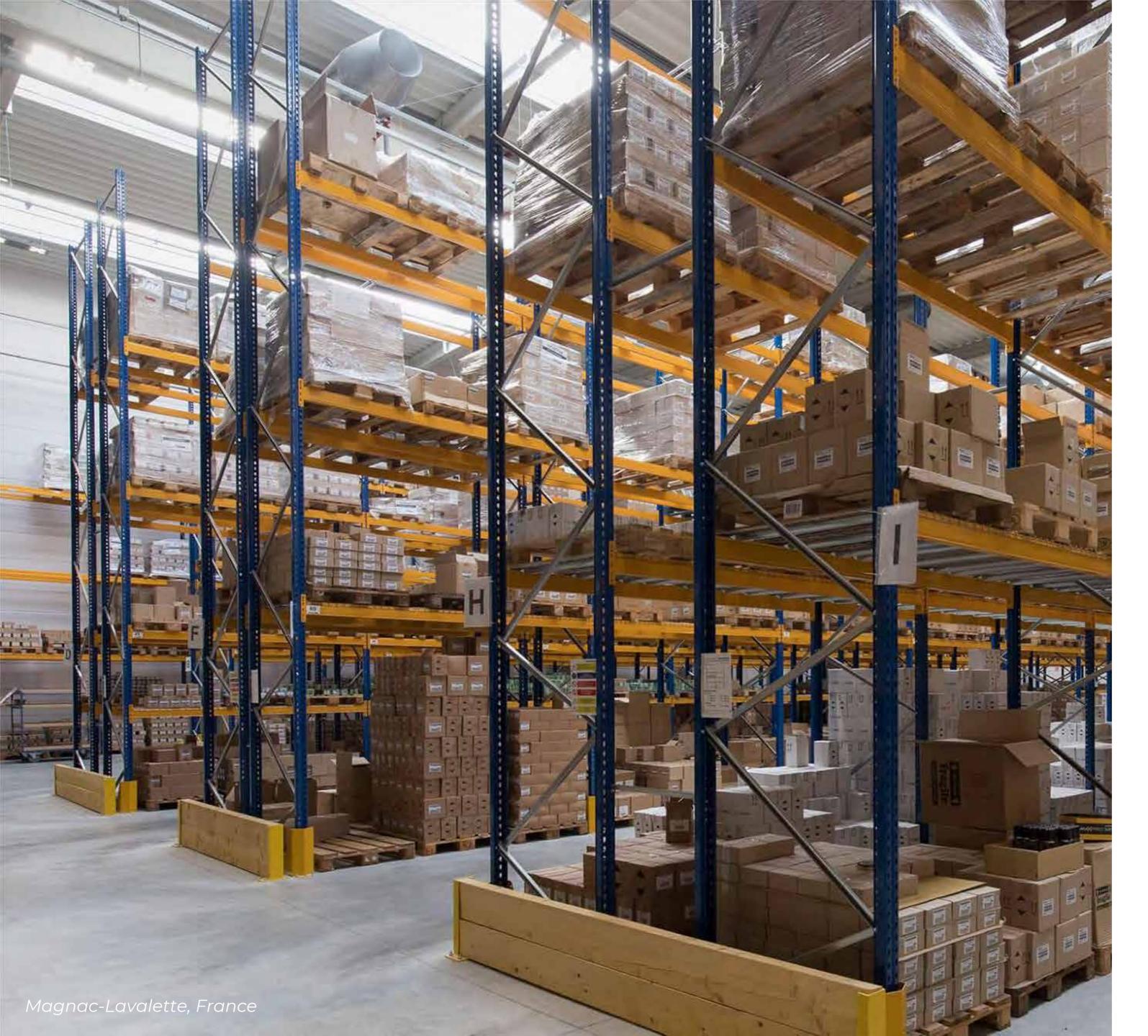


08_THE FUTURE



14 376 m² BUILT

At *Avel* and *ALMA F.R.C.* headquarters in Magnac-Lavalette France, a new logistic centre of 6000m² exceeding safety and security standards has just been built (optimal safety SEVESO norm), with a storage capacity exceeding 4,000 pallets.

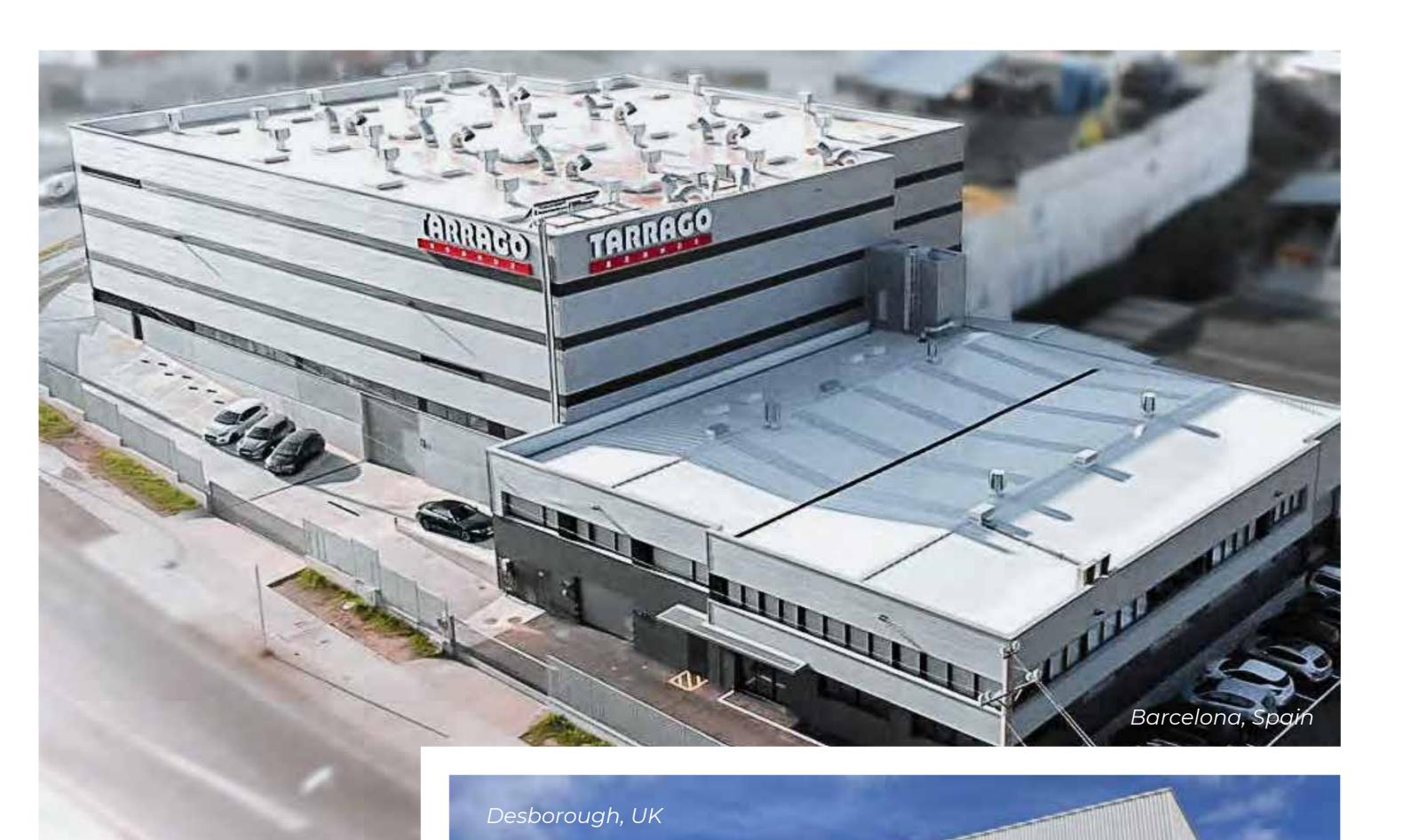


INVESTING IN THE FUTURE 2/3

14 376 m² BUILT

At the *Tarrago* headquarters in Manresa Spain, we have invested in a factory and Logistics centre totalling 4,600m².

In Desborough England, at *Dunkelman & Son*, a new factory and warehouse has been built with an area of 3 776 m^{2.}



DUNKELMAN



INVESTING IN THE FUTURE 3/3

3 000 m² BUILT

In Dandenong South Australia, at *Waproo*, a new logistic centre has just been built with an area of 3 000 m². Made For. and LSR Construction Group are our construction partners. (Inauguration ceremony in may 2024.)

We are investing in our research laboratory to create eco-friendly formulations and the perfect products for new materials used for shoes and bags.

We are also investing in new digital technologies and interfaces to engage with our distributors and customers.







Dandenong South, Australia

ALMA F.R.C.

09_VISIT US ONLINE

















www.avel.com



<u>@tarragoleathercare</u>

www.avel.com

@la_cordonnerie_anglaise



www.pop-arcachon.com



ZNEAKERZ CARE

<u>@tarragosneakerscare</u>

www.dunkelman.com

@dasco_shoecare



www.saphir.com

@saphir_official



@tarrago_outdoor

www.debe.be

@debe_shoe_care

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TARRAGO

www.tacco.be

www.tarrago.com

www.linkedin.com



www.wrens1889.com

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THANK YOU

ALMA F.R.C.

























